

CONVENTION EXHIBITOR DONATION POLICY



The HSCF Worldwide Hunting Expo & Convention is our largest fundraising event of the year. These funds make it possible to implement our programs for worldwide conservation, youth education, youth hunting and fishing experiences, and scholarships. Your donation allows HSCF to continue its mission to preserve the sport of hunting through education, conservation and the promotion of our hunting heritage.

All exhibitors are required to provide a donation in support of these fundraising efforts. Donations provide an opportunity for exhibitors to receive advertising, increase booth traffic, increase visibility to convention attendees, and possibly secure future clients.

When considering a donation, we recommend products or services which provide an accurate representation of your business. Donations will be placed in live auctions, silent auctions, raffles or games based on their value.

DONATION GUIDELINES

- If a tangible donation is not possible, a sponsorship of \$1,000 USD will be accepted. Exhibitors may also take advantage of one of the convention marketing sponsorships offered each year if they prefer.
- For live auction consideration, the value of a donation must be a minimum of \$5,000 USD.
- Donations valued below \$5,000 USD may be placed in silent auctions, raffles and games or other fundraising opportunities.
- All donations must be valued in USD.
- Live auction donations from registered exhibitors will receive priority consideration.
- Donations from parties not exhibiting will be considered on a case-by-case basis.
- HSCF reserves the right to reject or withdraw any donation, at its discretion, at any time.
- The completion of a donation form and submission of high-resolution images for marketing purposes will be required.
- All donations are due by August 1st.
- Rules and additional information may be found here: hscfdn.org/convention/auctions-donations/.

Houston Safari Club Foundation (HSCF) is a non-profit organization, exempt from federal income tax, under section 501(c)(3) of the United States Internal Revenue Code. The charitable deduction for contributions to HSCF is the cash amount of the contribution, less the value of goods and services received, to the extent permitted by law. Please check with your tax advisor. HSCF EIN 74-2177975. Houston Safari Club (HSC) is a 501(c)(4) organization. Payments to HSC are not deductible as charitable contributions for federal income tax purposes. Please contact your tax advisor concerning deductibility of any payments as business deductions. HSC EIN: 76-0082197. HSC and HSCF are independent organizations, are not affiliated with Safari Club International (SCI) or its affiliates and is not a chapter or affiliate of any other organization.

LIVE AUCTION RECOMMENDATIONS



As you may know, HSCF's annual Convention is our largest fundraiser. These funds are put to work through scholarships, youth education and conservation efforts. A critical component of Convention is the live auctions. HSCF wants to help maximize your opportunity for placement and the success of your donation.

We encourage you to include the following in your donation to be considered for live auction placement:

TRIP/EXCURSION DONATIONS

- Only complete trips will be accepted (i.e. no 5-day of a 12-day safari).
- No trip that requires a mandatory upgrade, in reference to daily rates, will be accepted.
- Extend your donated hunt/trip period to include one (1) extra year. Donations requiring limited time frames, requiring use within the next six (6) months, limits attractiveness to bidders. Many prospective bidders plan trips at least one (1) year in advance.
- For donations based in Africa, offer trips to include up to two (2) persons (2 hunters or 1 hunter/1 observer).
- From market research, we found that people attend our banquets and auctions primarily to support the causes of HSCF. They review the auction donations to see how they benefit our organization. Preferences will be given to 100% donations.
- Donation values should be \$5,000 or more.
- Hunts in South Africa and Namibia for plains game should include trophy fee(s); not necessary for dangerous game.
- A "no minimum bid" requirement or donations without reserves improves your opportunity for placement.
- Four (4) or more days for non-U.S. hunt/trip destinations should be included.
- For trips to Spain, a trip at least four (4) days in length and trophy fee(s) should be included.
- Transportation between airport and concession should be included.
- There should be no upgrade requirements for winners (adding trophies, days, persons or excursions). If upgrade opportunities are mentioned, prices for upgrades must be included.
- Any trophy fee credit must cover the cost of at least one of the species listed.

FIREARMS/MERCH/ART DONATIONS

- Preferences will be given to 100% donations.
- If the donated item does not sell during the auction, the item will be shipped back to the donor at the donor's expense.

GENERAL RULES

- Exhibitor donations will be given preference over non-exhibitor donations.
- HSCF reserves the right to not accept any donation.
- Donation forms must be submitted to HSCF by August 1st to be considered for inclusion in the Auction Catalog.

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