



HSCF LIVE AUCTION GUIDELINES & RECOMMENDATIONS

As you may know, HSCF's annual Convention is our largest fundraiser. These funds are put to work through scholarships, youth education and conservation efforts. A critical component of Convention is the live auctions. HSCF wants to help maximize your opportunity for placement and the success of your donation.

We encourage you to include the following in your donation to be considered for live auction placement:

Trip/Excursion Donations

- Only complete trips will be accepted (i.e., no 5-day of a 12-day safari).
- No trip that requires a mandatory upgrade, in reference to daily rates, will be accepted.
- Extend your donated hunt/trip period to include one (1) extra year. Donations requiring limited time frames, requiring use within the next six (6) months, limits attractiveness to bidders. Many prospective bidders plan trips at least one (1) year in advance.
- For donations based in Africa, offer trips to include up to two (2) persons (2 hunters or 1 hunter/1 observer).
- From market research, we found that people attend our banquets and auctions primarily to support the causes of HSCF. They review the auction donations to see how they benefit our organization. Preferences will be given to 100% donations.
- Donation values should be \$5,000 or more.
- Hunts in South Africa and Namibia for plains game should include trophy fee(s); not necessary for dangerous game.
- A "no minimum bid" requirement or donations without reserves improves your opportunity for placement.
- Four (4) or more days for non-U.S. hunt/trip destinations should be included.
- For trips to Spain, a trip at least four (4) days in length and trophy fee(s) should be included.
- Transportation between airport and concession should be included.
- There should be no upgrade requirements for winners (adding trophies, days, persons or excursions). If upgrade opportunities are mentioned, prices for upgrades must be included.
- Any trophy fee credit must cover the cost of at least one of the species listed.



Firearm/Merchandise/Art Donations

- Preferences will be given to 100% donations.
- If the donated item does not sell during the auction, the item will be shipped back to the donor at the donor's expense.

General Rules

- Exhibitor donations will be given preference over non-exhibitor donations.
- HSCF reserves the right to not accept any donation.
- Donation forms must be submitted to HSCF by October 1st to be considered for inclusion in the Auction Catalog.

Houston Safari Club Foundation (HSCF) is a non-profit organization, exempt from federal income tax, under section 501(c)(3) of the United States Internal Revenue Code. The charitable deduction for contributions to HSCF is the cash amount of the contribution, less the value of goods and services received, to the extent permitted by law. HSCF EIN 74-2177975. Please contact your tax advisor concerning deductibility of any payments as business deductions. HSCF is an independent organization, is not affiliated with Safari Club International (SCI) or its affiliates and is not a chapter or affiliate of any other organization.